

## Core MI Specification for Occupational Pensions Reporting

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Distribution: **STAR Implementation Group**

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# Change History

| Date                            | Version         | Change(s) Incorporated                                                                                             |
|---------------------------------|-----------------|--------------------------------------------------------------------------------------------------------------------|
| 19 <sup>th</sup> April 2021     | 0.1 Draft       | Initial draft.                                                                                                     |
| 11 <sup>th</sup> August 2021    | 1.1 Draft final | Updated to reflect change to the CSV Template as agreed at the 15 <sup>th</sup> July Implementation Group meeting. |
| 14 <sup>th</sup> September 2021 | 1.2 Draft Final | Updated to include the reporting of Complex Transfers.                                                             |
| 5 <sup>th</sup> November 2021   | 1.3 Draft Final | Correction made to section 3.1- Sub Metrics B1/B2.                                                                 |

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# 1 INTRODUCTION

## 1.1 BACKGROUND

The Transfers and Re-registration Industry Group (TRIG), a collaboration of 10 Industry trade bodies and representatives of individual firms worked to deliver a cross-industry solution to the challenge of improving customer experiences when moving money between institutions. Their work focused on developing a framework of best practice standards and improving customer communication.

In September 2018, TRIG requested STAR provide a governance solution to deliver long term improvements to the customer's experience of transferring savings and investments between companies.

The initial objective of STAR is to deliver MI that allows the industry to create a baseline that future improvements can be measured against whilst implementing an Accreditation process that will reflect the performance of individual firms within the Transfer process.

### 1.1.1 Document Purpose

This document is intended to outline the STAR Core MI Reporting Requirements for the Occupational Pensions SLA Product Group.

It also provides details of these measures, the reporting mechanism along with additional definitions.

### 1.1.2 Core MI Reporting

The objective of Core MI Reporting is to allow for the Accreditation of STAR members to reflect their performance within the Transfer Journey.

Each SLA Product Group has been given individual consideration by the STAR Implementation Group.

### 1.1.3 Reporting Scope

Core MI Reporting for the Occupational Pensions SLA Product Group will initially focus its requirements on the reporting of Electronic Cash Transfers. The Reporting of Re-Registrations, Manual Transfers will be included when the Group feel that there is sufficient data available to report on them.

Electronic Transfers are defined as transfers initiated electronically using an electronic messaging set (not, for example by email) at a portfolio level or asset manager transfer instructions received electronically.

It is noted that electronic portfolio transfers may include some manual elements in the transfer of underlying assets.

### 1.1.4 Product Scope

The In-Scope products for this SLA Product Group are listed below.

| Occupational Pensions                                 |
|-------------------------------------------------------|
| Contracted in Money Purchase Scheme (CIMP)            |
| Contracted Out Money Purchase Scheme (COMP)           |
| Executive Pension Plans (EPP)                         |
| Group Additional Voluntary Contribution Scheme (GAVC) |
| Mastertrust                                           |

#### 1.1.4.1 Exclusions

A full list of Exclusions are listed in APPENDIX B – EXCLUSIONS.

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## 1.1.5 Process Scope

The Transfer Process for the Occupational Pensions Core MI is defined as being from the point the Acquiring Party (AP) receives a completed Application from the customer, to the date the AP confirms receipt of the monies and Transfer Instruction (Funds Received message is sent).

## 1.1.6 Reporting Period

STAR MI reporting is captured monthly in arrears reflecting transfer activity performed within the previous calendar month.

STAR MI submission is due on or before the last working day of each calendar month for activity in the previous calendar month.

For example, **September** activity would be calculated and reported to STAR by the **29<sup>th</sup> of October** as the 31<sup>st</sup> is a Sunday. The MI Reports will be submitted by secure upload to the STAR portal monthly by the due date. STAR will publish MI submission due dates within the members portal, MI contacts will be notified near the closing date if your data has not been submitted.

## 1.1.7 Organisational Reporting Level

Firms should report at the Organisational/Brand level that they wish to be accredited against, incorporating each STAR SLA Product Group they wish to report on (e.g. Occupational Pension, Personal Pension, Asset Manager or ISA/GIA).

## 1.1.8 Reporting Method

The monthly MI submissions will be uploaded securely to the STAR portal by authorised users in a CSV or Excel format (See REPORTING FILE LAYOUT EXAMPLES in Section 3).

A single Reporting Message structure will be used across all of the SLA Product Groups.

## 2 MI DATA REQUIREMENTS

### 2.1 REPORTING FOR THE OCCUPATIONAL SLA PRODUCT GROUP

It has been agreed that the information to be supplied and accredited against for Core MI should initially be for **Electronic Cash Transfers** processed through Origo only. Additional data sources may be accepted in future when the Implementation Group feel that there is sufficient data available to include them.

The data to be supplied is:

|                                                             | Reported as        | Start Date                             | End Date                | Notes                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
|-------------------------------------------------------------|--------------------|----------------------------------------|-------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Average Overall End to End Journey</b>                   | Acquiring Provider | Application Received Date*             | Funds Received Date     | * Providers must ensure that this date reflects the date the Organisation received the completed Application.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| <b>Average Own Ceding Party Journey (Simple Transfers)</b>  | Ceding Provider    | Activation (Transfer Request Received) | Funds Received Date     | A "Simple Transfer" is identified by Origo as a Transfer without a delay or with a delay a reason not specified in the list of Complex Transfers below.                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| <b>Average Own Ceding Party Journey (Complex Transfers)</b> | Ceding Provider    | Activation (Transfer Request Received) | Funds Received Date     | A "Complex Transfer" is identified by Origo as a Transfer with a delay that has a reason of : <ul style="list-style-type: none"> <li>• Awaiting Advice Certificate</li> <li>• Awaiting final premium</li> <li>• Awaiting income payment to apply</li> <li>• Awaiting outstanding info.</li> <li>• Awaiting retirement date</li> <li>• Awaiting trustee authorisation</li> <li>• Bankruptcy</li> <li>• Delivery of Risk Warnings</li> <li>• Disinvestment delay</li> <li>• Divorce</li> <li>• Earmarking</li> <li>• Exceeding LTA with/without protection</li> <li>• Pension sharing</li> </ul> |
| <b>Average Acquiring Party Journey</b>                      | Acquiring Provider | Application Received Date              | Transfer Request Issued |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |

This data will be submitted monthly and would be supported for accreditation purposes by the Supplementary Accreditation Data to be agreed by the Accreditation Steering Group.

#### 2.1.1 Accreditation Reporting Capture Points and Calculations

Data should be captured for each individual transfer completed in the calendar month and used to calculate the overall position for reporting purposes:

##### 2.1.1.1 Overall End to End Journey

The Overall End to End Journey is taken from the following Start and End points:

- START – AP receives Customer's completed Application.
- END – Funds Received message sent by the Acquiring Party (AP).

- 
- MEASUREMENT – The number of Calendar days elapsed between start and end points where the day of receipt is Day 1 and each further calendar day (business or non-business) is counted, to reflect the customer experience.

The Average will be reported in days rounded to one decimal point.

### 2.1.1.2 Ceding Party Journey

The Ceding Party (CP) Journey is taken from the following Start and End points:

- START – Valid Request to Transfer received (Activation).
- END – Funds Received message sent by the Acquiring Party (AP).
- MEASUREMENT – The number of Calendar days elapsed between start and end points where the day of receipt is Day 1 and each further calendar day (business or non-business) is counted, to reflect the customer experience.

The Average will be reported in days rounded to one decimal point.

### 2.1.1.3 Acquiring Party Journey Time

The AP Journey is taken from the following Start and End Points:

- START – AP receives Customer's completed Application.
- END – Instruction to proceed with Transfer sent to CP (Activation).
- MEASUREMENT – The number of Calendar days elapsed between start and end points where the day of receipt is Day 1 and each further calendar day (business or non-business) is counted, to reflect the customer experience.

The Average will be reported in days rounded to one decimal point.

## 2.1.2 Publication of Accreditation Data

The monthly Accreditation Data submitted to STAR will be shared quarterly with participating Organisations Only.

It is primarily gathered to inform the STAR Accreditation Process which awards organisations a STAR Rating, highlighting their individual performance within the Transfer & Re-Registration process.

Any Volume data supplied will not be shared beyond the STAR Delivery Team. This is supplied to allow STAR to calculate accurate aggregated average membership journey times.

## 2.2 ACCREDITATION REPORTING

Accreditation Reporting will require participating organisations to submit information that allows STAR to understand their performance within the Transfer Journey as an Acquiring and / or Ceding Provider.

This will ensure that an organisation is not held accountable for the under-performance of other parties within the transfer process.

In addition to Monthly reporting, additional information will be requested ahead of the Accreditation exercise. The Accreditation process is still being finalised but the expectation is that the following details could be requested as part of the Accreditation or subsequent Appeals process:

1. % of total transfers for each STAR SLA Product Group reported.
2. % electronic cases reported.
3. Confirmation that STAR Customer Communication Principles followed.
4. Outliers / mitigating circumstances to be submitted to STAR.

## 3 REPORT STRUCTURE

The reporting file Structure is designed to be flexible. It can be used by an Organisation to report multiple brands and SLA Product Groups in a single file or allow each brand to report separately. You only report on the product type you submit data for, you do not need to report blank data for non-supported products.

### 3.1 REPORTING FILE LAYOUT

A single reporting Message structure will be used across all SLA Product Groups. The structure is designed to be flexible. You only need report the Metrics that apply to you. Each row will contain:

|                    | Group                     | Date                                      | Brand (Membership Reference)                                       | Product Type                                                                                                     | Metric                                                                                                                                           | Sub Metric                                                                                                                                                                     | Value                 |
|--------------------|---------------------------|-------------------------------------------|--------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------|
| <b>Format</b>      | 5 characters<br>ANNNN     | MMYY                                      | 8 characters<br>ANNNNANN<br><br>(First 5 Characters are the Group) | One of: <ul style="list-style-type: none"> <li>ISA</li> <li>GIA</li> <li>PSS</li> <li>OCP</li> <li>AM</li> </ul> | One of: <ul style="list-style-type: none"> <li>EEJ</li> <li>CPJ</li> <li>APJ</li> <li>AM1</li> <li>AM2</li> </ul> (Max 5 Characters for Full MI) | Up to 2 Character<br>A(N)<br><br>(Max 4 Characters for Full MI)                                                                                                                | Numeric               |
| <b>Description</b> | Will be supplied by STAR. | The Month and Year that is being reported | Will be supplied by STAR.                                          | Reflects the SLA Product Groups.                                                                                 | See list below                                                                                                                                   | There must be at least one sub metric for every metric.<br><br>(N) – A number suffix is only required for PPS/SIPP/SSAS; and Occupational Pensions reporting of the Metric CPJ | To One Decimal place. |

A – Alphabetic  
N – Numeric



## 3.2 LIST OF METRICS / SUB-METRICS

The list of the reportable Metrics and Sub-Metrics are listed below.

| SLA Phase Description   | Reporting Party | Metric | Sub-Metric                                                                                                                                                                                                                                                                                           | Notes                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
|-------------------------|-----------------|--------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| End 2 End Transfer Time | Acquiring Party | EEJ    | (A) Total number of Transfers completed<br>(B) Mean days taken to complete                                                                                                                                                                                                                           | <b>ISA/GIA</b> Measurement of days elapsed to 1 decimal place from Application received date to date to funds allocated.<br><br><b>PENSION</b> Measurement of days elapsed to 1 decimal point from Application received date to funds allocated                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| Ceding Party Journey    | Ceding Party    | CPJ    | (A) Total number of Transfers completed<br>(A1) Total number of Simple Transfers completed<br>(A2) Total number of Complex Transfers completed<br><br>(B) Mean days taken to complete<br>(B1) Simple Transfers - Mean days taken to complete<br>(B2) Complex Transfers - Mean days taken to complete | <b>ISA/GIA (A/B only)</b> Measurement of days elapsed to 1 decimal place from Transfer request received to transfer completion message sent<br><br><b>PENSION (A1/A2/B1/B2 only)</b><br>Measurement of days elapsed to 1 decimal place from transfer request received to funds received message sent by AP.<br><br>A “Simple Transfer” is identified by Origo as a Transfer without a delay or with a delay reason not specified in the list of Complex Transfers below.<br><br>A “Complex Transfer” is identified by Origo as a Transfer with a delay that has a reason of: <ul style="list-style-type: none"> <li>• Awaiting Advice Certificate</li> <li>• Awaiting final premium</li> <li>• Awaiting income payment to apply</li> <li>• Awaiting outstanding info.</li> <li>• Awaiting retirement date</li> <li>• Awaiting trustee authorisation</li> <li>• Bankruptcy</li> <li>• Delivery of Risk Warnings</li> <li>• Disinvestment delay</li> <li>• Divorce</li> <li>• Earmarking</li> <li>• Exceeding LTA with/without protection Pension sharing</li> </ul> |
| Acquiring Party Journey | Acquiring Party | APJ    | (A) Total number of Transfers completed<br>(B) Mean days taken to complete                                                                                                                                                                                                                           | <b>ISA/GIA</b> - Out of Scope for Core MI<br><br><b>PENSION</b> Measurement of days elapsed to 1 decimal place from application received date to transfer request sent                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |

| SLA Phase Description | Reporting Party | Metric | Sub-Metric                                                                                                            | Notes                                                                       |
|-----------------------|-----------------|--------|-----------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------|
| Asset Manager<br>1FCD | Asset Manager   | AM1    | (A) Total number of Transfers completed<br>(C) Total number completed in SLA<br>(D) Total number completed OSLA       | SLA is 1 Fund Calendar days to <b>convert assets</b> & confirm complete     |
| Asset Manager<br>2FCD | Asset Manager   | AM2    | (A) Total number of Transfers completed<br>(C) Total number completed in SLA<br>(D) Total number completed Out of SLA | SLA is 2 Fund Calendar days to <b>Re-register assets</b> & confirm complete |

## 3.3 REPORTING FILE LAYOUT EXAMPLES

Files can be submitted in both .csv and Excel, you can submit your file in either file type, but it must always have a header. You can submit multiple brands and multiple company data within the one file there is no limit, you can of course submit separate files if you prefer.

### 3.3.1 Example 1

This example is showing a full electronic submission for an organisation reporting a single brand for the Occupational Pensions Product Group only.

| .CSV                                                                                                                                                                                                                                                                                                                                                                                                    | Excel                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |       |          |              |        |              |        |            |       |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------|----------|--------------|--------|--------------|--------|------------|-------|-------|----|------|----------|-----|-----|---|-----|-------|----|------|----------|-----|-----|---|------|-------|----|------|----------|-----|-----|----|-----|-------|----|------|----------|-----|-----|----|------|-------|----|------|----------|-----|-----|----|----|-------|----|------|----------|-----|-----|----|------|-------|----|------|----------|-----|-----|---|-----|-------|----|------|----------|-----|-----|---|-----|
| Group,Month,Year,Brand,Product Type,Metric,Sub Metric, Value<br>S0001,01,2021,S0001w01,EEJ,OCP,A,200<br>S0001,01,2021,S0001w01,EEJ, OCP,B,20.5<br>S0001,01,2021,S0001w01,CPJ,OCP,A1,150<br>S0001,01,2021,S0001w01,CPJ, OCP,B1,12.5<br>S0001,01,2021,S0001w01,CPJ,OCP,A2,15<br>S0001,01,2021,S0001w01,CPJ, OCP,B2,21.5<br>S0001,01,2021,S0001w01,APJ, OCP,A,120<br>S0001,01,2021,S0001w01,APJ, OCP,B,3.5 | <table border="1"> <thead> <tr> <th>Group</th> <th>Month</th> <th>Year</th> <th>Brand</th> <th>Product Type</th> <th>Metric</th> <th>Sub Metric</th> <th>Value</th> </tr> </thead> <tbody> <tr> <td>S0001</td> <td>01</td> <td>2021</td> <td>S0001w01</td> <td>EEJ</td> <td>OCP</td> <td>A</td> <td>200</td> </tr> <tr> <td>S0001</td> <td>01</td> <td>2021</td> <td>S0001w01</td> <td>EEJ</td> <td>OCP</td> <td>B</td> <td>20.5</td> </tr> <tr> <td>S0001</td> <td>01</td> <td>2021</td> <td>S0001w01</td> <td>CPJ</td> <td>OCP</td> <td>A1</td> <td>150</td> </tr> <tr> <td>S0001</td> <td>01</td> <td>2021</td> <td>S0001w01</td> <td>CPJ</td> <td>OCP</td> <td>B1</td> <td>12.5</td> </tr> <tr> <td>S0001</td> <td>01</td> <td>2021</td> <td>S0001w01</td> <td>CPJ</td> <td>OCP</td> <td>A2</td> <td>15</td> </tr> <tr> <td>S0001</td> <td>01</td> <td>2021</td> <td>S0001w01</td> <td>CPJ</td> <td>OCP</td> <td>B2</td> <td>21.5</td> </tr> <tr> <td>S0001</td> <td>01</td> <td>2021</td> <td>S0001w01</td> <td>APJ</td> <td>OCP</td> <td>A</td> <td>120</td> </tr> <tr> <td>S0001</td> <td>01</td> <td>2021</td> <td>S0001w01</td> <td>APJ</td> <td>OCP</td> <td>B</td> <td>3.5</td> </tr> </tbody> </table> | Group | Month    | Year         | Brand  | Product Type | Metric | Sub Metric | Value | S0001 | 01 | 2021 | S0001w01 | EEJ | OCP | A | 200 | S0001 | 01 | 2021 | S0001w01 | EEJ | OCP | B | 20.5 | S0001 | 01 | 2021 | S0001w01 | CPJ | OCP | A1 | 150 | S0001 | 01 | 2021 | S0001w01 | CPJ | OCP | B1 | 12.5 | S0001 | 01 | 2021 | S0001w01 | CPJ | OCP | A2 | 15 | S0001 | 01 | 2021 | S0001w01 | CPJ | OCP | B2 | 21.5 | S0001 | 01 | 2021 | S0001w01 | APJ | OCP | A | 120 | S0001 | 01 | 2021 | S0001w01 | APJ | OCP | B | 3.5 |
| Group                                                                                                                                                                                                                                                                                                                                                                                                   | Month                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | Year  | Brand    | Product Type | Metric | Sub Metric   | Value  |            |       |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |
| S0001                                                                                                                                                                                                                                                                                                                                                                                                   | 01                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 2021  | S0001w01 | EEJ          | OCP    | A            | 200    |            |       |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |
| S0001                                                                                                                                                                                                                                                                                                                                                                                                   | 01                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 2021  | S0001w01 | EEJ          | OCP    | B            | 20.5   |            |       |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |
| S0001                                                                                                                                                                                                                                                                                                                                                                                                   | 01                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 2021  | S0001w01 | CPJ          | OCP    | A1           | 150    |            |       |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |
| S0001                                                                                                                                                                                                                                                                                                                                                                                                   | 01                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 2021  | S0001w01 | CPJ          | OCP    | B1           | 12.5   |            |       |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |
| S0001                                                                                                                                                                                                                                                                                                                                                                                                   | 01                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 2021  | S0001w01 | CPJ          | OCP    | A2           | 15     |            |       |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |
| S0001                                                                                                                                                                                                                                                                                                                                                                                                   | 01                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 2021  | S0001w01 | CPJ          | OCP    | B2           | 21.5   |            |       |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |
| S0001                                                                                                                                                                                                                                                                                                                                                                                                   | 01                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 2021  | S0001w01 | APJ          | OCP    | A            | 120    |            |       |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |
| S0001                                                                                                                                                                                                                                                                                                                                                                                                   | 01                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 2021  | S0001w01 | APJ          | OCP    | B            | 3.5    |            |       |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |

### 3.3.2 Example 2

This example is showing a full electronic submission for an organisation reporting for multiple brands that operate as **Ceding Parties** in Occupational Pensions Product Group only.

| .CSV                                                                                                                                                                                                                                                                                                                                                                                                      | Excel                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |       |          |              |        |              |        |            |       |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------|----------|--------------|--------|--------------|--------|------------|-------|-------|----|------|----------|-----|-----|----|-----|-------|----|------|----------|-----|-----|----|------|-------|----|------|----------|-----|-----|----|----|-------|----|------|----------|-----|-----|----|------|-------|----|------|----------|-----|-----|----|-----|-------|----|------|----------|-----|-----|----|-----|-------|----|------|----------|-----|-----|----|----|-------|----|------|----------|-----|-----|----|------|
| Group,Month,Year,Brand,Product Type,Metric,Sub Metric, Value<br>S0003,01,2021,S0003w01,CPJ,OCP,A1,150<br>S0003,01,2021,S0003w01,CPJ,OCP,B1,12.5<br>S0003,01,2021,S0003w01,CPJ,OCP,A2,10<br>S0003,01,2021,S0003w01,CPJ, OCP,B2,17.5<br>S0001,01,2021,S0001w02,CPJ, OCP,A1,120<br>S0001,01,2021,S0001w02,CPJ, OCP,B1,9.5<br>S0001,01,2021,S0001w02,CPJ,OCP,A2,11<br>S0001,01,2021,S0001w02,CPJ, OCP,B2,12.5 | <table border="1"> <thead> <tr> <th>Group</th> <th>Month</th> <th>Year</th> <th>Brand</th> <th>Product Type</th> <th>Metric</th> <th>Sub Metric</th> <th>Value</th> </tr> </thead> <tbody> <tr> <td>S0003</td> <td>01</td> <td>2021</td> <td>S0003w01</td> <td>CPJ</td> <td>OCP</td> <td>A1</td> <td>150</td> </tr> <tr> <td>S0003</td> <td>01</td> <td>2021</td> <td>S0003w01</td> <td>CPJ</td> <td>OCP</td> <td>B1</td> <td>12.5</td> </tr> <tr> <td>S0003</td> <td>01</td> <td>2021</td> <td>S0003w01</td> <td>CPJ</td> <td>OCP</td> <td>A2</td> <td>10</td> </tr> <tr> <td>S0003</td> <td>01</td> <td>2021</td> <td>S0003w01</td> <td>CPJ</td> <td>OCP</td> <td>B2</td> <td>17.5</td> </tr> <tr> <td>S0001</td> <td>01</td> <td>2021</td> <td>S0001w02</td> <td>CPJ</td> <td>OCP</td> <td>A1</td> <td>120</td> </tr> <tr> <td>S0001</td> <td>01</td> <td>2021</td> <td>S0001w02</td> <td>CPJ</td> <td>OCP</td> <td>B1</td> <td>9.5</td> </tr> <tr> <td>S0001</td> <td>01</td> <td>2021</td> <td>S0001w02</td> <td>CPJ</td> <td>OCP</td> <td>A2</td> <td>11</td> </tr> <tr> <td>S0001</td> <td>01</td> <td>2021</td> <td>S0001w02</td> <td>CPJ</td> <td>OCP</td> <td>B2</td> <td>12.5</td> </tr> </tbody> </table> | Group | Month    | Year         | Brand  | Product Type | Metric | Sub Metric | Value | S0003 | 01 | 2021 | S0003w01 | CPJ | OCP | A1 | 150 | S0003 | 01 | 2021 | S0003w01 | CPJ | OCP | B1 | 12.5 | S0003 | 01 | 2021 | S0003w01 | CPJ | OCP | A2 | 10 | S0003 | 01 | 2021 | S0003w01 | CPJ | OCP | B2 | 17.5 | S0001 | 01 | 2021 | S0001w02 | CPJ | OCP | A1 | 120 | S0001 | 01 | 2021 | S0001w02 | CPJ | OCP | B1 | 9.5 | S0001 | 01 | 2021 | S0001w02 | CPJ | OCP | A2 | 11 | S0001 | 01 | 2021 | S0001w02 | CPJ | OCP | B2 | 12.5 |
| Group                                                                                                                                                                                                                                                                                                                                                                                                     | Month                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | Year  | Brand    | Product Type | Metric | Sub Metric   | Value  |            |       |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |
| S0003                                                                                                                                                                                                                                                                                                                                                                                                     | 01                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | 2021  | S0003w01 | CPJ          | OCP    | A1           | 150    |            |       |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |
| S0003                                                                                                                                                                                                                                                                                                                                                                                                     | 01                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | 2021  | S0003w01 | CPJ          | OCP    | B1           | 12.5   |            |       |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |
| S0003                                                                                                                                                                                                                                                                                                                                                                                                     | 01                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | 2021  | S0003w01 | CPJ          | OCP    | A2           | 10     |            |       |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |
| S0003                                                                                                                                                                                                                                                                                                                                                                                                     | 01                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | 2021  | S0003w01 | CPJ          | OCP    | B2           | 17.5   |            |       |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |
| S0001                                                                                                                                                                                                                                                                                                                                                                                                     | 01                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | 2021  | S0001w02 | CPJ          | OCP    | A1           | 120    |            |       |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |
| S0001                                                                                                                                                                                                                                                                                                                                                                                                     | 01                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | 2021  | S0001w02 | CPJ          | OCP    | B1           | 9.5    |            |       |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |
| S0001                                                                                                                                                                                                                                                                                                                                                                                                     | 01                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | 2021  | S0001w02 | CPJ          | OCP    | A2           | 11     |            |       |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |
| S0001                                                                                                                                                                                                                                                                                                                                                                                                     | 01                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | 2021  | S0001w02 | CPJ          | OCP    | B2           | 12.5   |            |       |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |

### 3.3.3 Example 3

This example is showing a full electronic submission for an organisation reporting a single brand for the multiple SLA Product Groups.

| .csv                                                        | Excel                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |       |          |              |        |              |        |            |       |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |
|-------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------|----------|--------------|--------|--------------|--------|------------|-------|-------|----|------|----------|-----|-----|---|-----|-------|----|------|----------|-----|-----|---|------|-------|----|------|----------|-----|-----|----|-----|-------|----|------|----------|-----|-----|----|------|-------|----|------|----------|-----|-----|----|----|-------|----|------|----------|-----|-----|----|------|-------|----|------|----------|-----|-----|---|-----|-------|----|------|----------|-----|-----|---|-----|-------|----|------|----------|-----|-----|---|-----|-------|----|------|----------|-----|-----|---|------|-------|----|------|----------|-----|-----|----|-----|-------|----|------|----------|-----|-----|----|------|-------|----|------|----------|-----|-----|----|----|-------|----|------|----------|-----|-----|----|------|-------|----|------|----------|-----|-----|---|-----|-------|----|------|----------|-----|-----|---|-----|-------|----|------|----------|-----|-----|---|-----|-------|----|------|----------|-----|-----|---|------|-------|----|------|----------|-----|-----|---|-----|-------|----|------|----------|-----|-----|---|------|-------|----|------|----------|-----|-----|---|-----|-------|----|------|----------|-----|-----|---|------|-------|----|------|----------|-----|-----|---|-----|-------|----|------|----------|-----|-----|---|------|
| Group,Month,Year,Brand,Product Type,Metric,Sub Metric,Value |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |       |          |              |        |              |        |            |       |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |
| S0002, 010121, S0002w01, EEJ, OCP, A, 200                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |       |          |              |        |              |        |            |       |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |
| S0002, 010121, S0002w01, EEJ, OCP, B, 20.5                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |       |          |              |        |              |        |            |       |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |
| S0002, 010121, S0002w01, CPJ, OCP, A1, 150                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |       |          |              |        |              |        |            |       |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |
| S0002, 010121, S0002w01, CPJ, OCP, B1, 12.5                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |       |          |              |        |              |        |            |       |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |
| S0002, 010121, S0002w01, CPJ, OCP, A2, 41                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |       |          |              |        |              |        |            |       |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |
| S0002, 010121, S0002w01, CPJ, OCP, B2, 18.1                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |       |          |              |        |              |        |            |       |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |
| S0002, 010121, S0002w01, APJ, OCP, A, 120                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |       |          |              |        |              |        |            |       |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |
| S0002, 010121, S0002w01, APJ, OCP, B, 3.5                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |       |          |              |        |              |        |            |       |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |
| S0002, 010121, S0002x01, EEJ, PSS, A, 200                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |       |          |              |        |              |        |            |       |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |
| S0002, 010121, S0002x01, EEJ, PSS, B, 20.5                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |       |          |              |        |              |        |            |       |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |
| S0002, 010121, S0002x01, CPJ, PSS, A1,150                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |       |          |              |        |              |        |            |       |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |
| S0002, 010121, S0002x01, CPJ, PSS, A2,50                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |       |          |              |        |              |        |            |       |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |
| S0002, 010121, S0002x01, CPJ, PSS, B2, 16.5                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |       |          |              |        |              |        |            |       |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |
| S0002, 010121, S0002x01, APJ, PSS, A, 120                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |       |          |              |        |              |        |            |       |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |
| S0002, 010121, S0002x01, APJ, PSS, B, 3.5                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |       |          |              |        |              |        |            |       |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |
| S0002, 010121, S0002z01, EEJ, ISA, A, 200                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |       |          |              |        |              |        |            |       |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |
| S0002, 010121, S0002z01, EEJ, ISA, B, 20.5                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |       |          |              |        |              |        |            |       |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |
| S0002, 010121, S0002z01, CPJ, ISA, A, 150                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |       |          |              |        |              |        |            |       |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |
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| S0002, 010121, S0002y02, CPJ, GIA, A, 150                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |       |          |              |        |              |        |            |       |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |
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|                                                             | <table border="1"> <thead> <tr> <th>Group</th> <th>Month</th> <th>Year</th> <th>Brand</th> <th>Product Type</th> <th>Metric</th> <th>Sub Metric</th> <th>Value</th> </tr> </thead> <tbody> <tr> <td>S0002</td> <td>01</td> <td>2021</td> <td>S0002w01</td> <td>EEJ</td> <td>OCP</td> <td>A</td> <td>200</td> </tr> <tr> <td>S0002</td> <td>01</td> <td>2021</td> <td>S0002w01</td> <td>EEJ</td> <td>OCP</td> <td>B</td> <td>20.5</td> </tr> <tr> <td>S0002</td> <td>01</td> <td>2021</td> <td>S0002w01</td> <td>CPJ</td> <td>OCP</td> <td>A1</td> <td>150</td> </tr> <tr> <td>S0002</td> <td>01</td> <td>2021</td> <td>S0002w01</td> <td>CPJ</td> <td>OCP</td> <td>B1</td> <td>12.5</td> </tr> <tr> <td>S0002</td> <td>01</td> <td>2021</td> <td>S0002w01</td> <td>CPJ</td> <td>OCP</td> <td>A2</td> <td>41</td> </tr> <tr> <td>S0002</td> <td>01</td> <td>2021</td> <td>S0002w01</td> <td>CPJ</td> <td>OCP</td> <td>B2</td> <td>18.1</td> </tr> <tr> <td>S0002</td> <td>01</td> <td>2021</td> <td>S0002w01</td> <td>APJ</td> <td>OCP</td> <td>A</td> <td>120</td> </tr> <tr> <td>S0002</td> <td>01</td> <td>2021</td> <td>S0002w01</td> <td>APJ</td> <td>OCP</td> <td>B</td> <td>3.5</td> </tr> <tr> <td>S0002</td> <td>01</td> <td>2021</td> <td>S0002x01</td> <td>EEJ</td> <td>PSS</td> <td>A</td> <td>200</td> </tr> <tr> <td>S0002</td> <td>01</td> <td>2021</td> <td>S0002x01</td> <td>EEJ</td> <td>PSS</td> <td>B</td> <td>20.5</td> </tr> <tr> <td>S0002</td> <td>01</td> <td>2021</td> <td>S0002x01</td> <td>CPJ</td> <td>PSS</td> <td>A1</td> <td>150</td> </tr> <tr> <td>S0002</td> <td>01</td> <td>2021</td> <td>S0002x01</td> <td>CPJ</td> <td>PSS</td> <td>B1</td> <td>12.5</td> </tr> <tr> <td>S0002</td> <td>01</td> <td>2021</td> <td>S0002x01</td> <td>CPJ</td> <td>PSS</td> <td>A2</td> <td>50</td> </tr> <tr> <td>S0002</td> <td>01</td> <td>2021</td> <td>S0002X01</td> <td>CPJ</td> <td>PSS</td> <td>B2</td> <td>16.5</td> </tr> <tr> <td>S0002</td> <td>01</td> <td>2021</td> <td>S0002x01</td> <td>APJ</td> <td>PSS</td> <td>A</td> <td>120</td> </tr> <tr> <td>S0002</td> <td>01</td> <td>2021</td> <td>S0002x01</td> <td>APJ</td> <td>PSS</td> <td>B</td> <td>3.5</td> </tr> <tr> <td>S0002</td> <td>01</td> <td>2021</td> <td>S0002z01</td> <td>EEJ</td> <td>ISA</td> <td>A</td> <td>200</td> </tr> <tr> <td>S0002</td> <td>01</td> <td>2021</td> <td>S0002z01</td> <td>EEJ</td> <td>ISA</td> <td>B</td> <td>20.5</td> </tr> <tr> <td>S0002</td> <td>01</td> <td>2021</td> <td>S0002z02</td> <td>CPJ</td> <td>ISA</td> <td>A</td> <td>150</td> </tr> <tr> <td>S0002</td> <td>01</td> <td>2021</td> <td>S0002z02</td> <td>CPJ</td> <td>ISA</td> <td>B</td> <td>12.5</td> </tr> <tr> <td>S0002</td> <td>01</td> <td>2021</td> <td>S0002y01</td> <td>EEJ</td> <td>GIA</td> <td>A</td> <td>200</td> </tr> <tr> <td>S0002</td> <td>01</td> <td>2021</td> <td>S0002y01</td> <td>EEJ</td> <td>GIA</td> <td>B</td> <td>20.5</td> </tr> <tr> <td>S0002</td> <td>01</td> <td>2021</td> <td>S0002y02</td> <td>CPJ</td> <td>GIA</td> <td>A</td> <td>150</td> </tr> <tr> <td>S0002</td> <td>01</td> <td>2021</td> <td>S0002y02</td> <td>CPJ</td> <td>GIA</td> <td>B</td> <td>12.5</td> </tr> </tbody> </table> | Group | Month    | Year         | Brand  | Product Type | Metric | Sub Metric | Value | S0002 | 01 | 2021 | S0002w01 | EEJ | OCP | A | 200 | S0002 | 01 | 2021 | S0002w01 | EEJ | OCP | B | 20.5 | S0002 | 01 | 2021 | S0002w01 | CPJ | OCP | A1 | 150 | S0002 | 01 | 2021 | S0002w01 | CPJ | OCP | B1 | 12.5 | S0002 | 01 | 2021 | S0002w01 | CPJ | OCP | A2 | 41 | S0002 | 01 | 2021 | S0002w01 | CPJ | OCP | B2 | 18.1 | S0002 | 01 | 2021 | S0002w01 | APJ | OCP | A | 120 | S0002 | 01 | 2021 | S0002w01 | APJ | OCP | B | 3.5 | S0002 | 01 | 2021 | S0002x01 | EEJ | PSS | A | 200 | S0002 | 01 | 2021 | S0002x01 | EEJ | PSS | B | 20.5 | S0002 | 01 | 2021 | S0002x01 | CPJ | PSS | A1 | 150 | S0002 | 01 | 2021 | S0002x01 | CPJ | PSS | B1 | 12.5 | S0002 | 01 | 2021 | S0002x01 | CPJ | PSS | A2 | 50 | S0002 | 01 | 2021 | S0002X01 | CPJ | PSS | B2 | 16.5 | S0002 | 01 | 2021 | S0002x01 | APJ | PSS | A | 120 | S0002 | 01 | 2021 | S0002x01 | APJ | PSS | B | 3.5 | S0002 | 01 | 2021 | S0002z01 | EEJ | ISA | A | 200 | S0002 | 01 | 2021 | S0002z01 | EEJ | ISA | B | 20.5 | S0002 | 01 | 2021 | S0002z02 | CPJ | ISA | A | 150 | S0002 | 01 | 2021 | S0002z02 | CPJ | ISA | B | 12.5 | S0002 | 01 | 2021 | S0002y01 | EEJ | GIA | A | 200 | S0002 | 01 | 2021 | S0002y01 | EEJ | GIA | B | 20.5 | S0002 | 01 | 2021 | S0002y02 | CPJ | GIA | A | 150 | S0002 | 01 | 2021 | S0002y02 | CPJ | GIA | B | 12.5 |
| Group                                                       | Month                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | Year  | Brand    | Product Type | Metric | Sub Metric   | Value  |            |       |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |
| S0002                                                       | 01                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 2021  | S0002w01 | EEJ          | OCP    | A            | 200    |            |       |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |
| S0002                                                       | 01                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 2021  | S0002w01 | EEJ          | OCP    | B            | 20.5   |            |       |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |
| S0002                                                       | 01                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 2021  | S0002w01 | CPJ          | OCP    | A1           | 150    |            |       |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |
| S0002                                                       | 01                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 2021  | S0002w01 | CPJ          | OCP    | B1           | 12.5   |            |       |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |
| S0002                                                       | 01                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 2021  | S0002w01 | CPJ          | OCP    | A2           | 41     |            |       |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |
| S0002                                                       | 01                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 2021  | S0002w01 | CPJ          | OCP    | B2           | 18.1   |            |       |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |
| S0002                                                       | 01                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 2021  | S0002w01 | APJ          | OCP    | A            | 120    |            |       |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |
| S0002                                                       | 01                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 2021  | S0002w01 | APJ          | OCP    | B            | 3.5    |            |       |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |
| S0002                                                       | 01                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 2021  | S0002x01 | EEJ          | PSS    | A            | 200    |            |       |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |
| S0002                                                       | 01                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 2021  | S0002x01 | EEJ          | PSS    | B            | 20.5   |            |       |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |
| S0002                                                       | 01                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 2021  | S0002x01 | CPJ          | PSS    | A1           | 150    |            |       |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |
| S0002                                                       | 01                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 2021  | S0002x01 | CPJ          | PSS    | B1           | 12.5   |            |       |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |
| S0002                                                       | 01                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 2021  | S0002x01 | CPJ          | PSS    | A2           | 50     |            |       |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |
| S0002                                                       | 01                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 2021  | S0002X01 | CPJ          | PSS    | B2           | 16.5   |            |       |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |
| S0002                                                       | 01                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 2021  | S0002x01 | APJ          | PSS    | A            | 120    |            |       |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |
| S0002                                                       | 01                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 2021  | S0002x01 | APJ          | PSS    | B            | 3.5    |            |       |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |
| S0002                                                       | 01                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 2021  | S0002z01 | EEJ          | ISA    | A            | 200    |            |       |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |
| S0002                                                       | 01                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 2021  | S0002z01 | EEJ          | ISA    | B            | 20.5   |            |       |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |
| S0002                                                       | 01                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 2021  | S0002z02 | CPJ          | ISA    | A            | 150    |            |       |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |
| S0002                                                       | 01                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 2021  | S0002z02 | CPJ          | ISA    | B            | 12.5   |            |       |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |
| S0002                                                       | 01                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 2021  | S0002y01 | EEJ          | GIA    | A            | 200    |            |       |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |
| S0002                                                       | 01                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 2021  | S0002y01 | EEJ          | GIA    | B            | 20.5   |            |       |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |
| S0002                                                       | 01                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 2021  | S0002y02 | CPJ          | GIA    | A            | 150    |            |       |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |
| S0002                                                       | 01                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 2021  | S0002y02 | CPJ          | GIA    | B            | 12.5   |            |       |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |    |     |       |    |      |          |     |     |    |      |       |    |      |          |     |     |    |    |       |    |      |          |     |     |    |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |       |    |      |          |     |     |   |     |       |    |      |          |     |     |   |      |

## 4 APPENDIX A: DEFINITION OF TERMS USED

|                             |                                                                                                                                                                                                                                                                                                                                     |
|-----------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Acquiring Party (AP)</b> | The Scheme or Provider that the member is transferring their Portfolio / Pension to.                                                                                                                                                                                                                                                |
| <b>Calendar Day</b>         | Any working or non-working day. (From 0.00 to 23:59).                                                                                                                                                                                                                                                                               |
| <b>Cash Transfers</b>       | This is a Transfer where Funds and Assets are Encashed by the CP and the Value is sent to the AP.                                                                                                                                                                                                                                   |
| <b>Ceding Party (CP)</b>    | The Scheme or Provider that the member is transferring their Portfolio/ Pension from.                                                                                                                                                                                                                                               |
| <b>Complex Transfers</b>    | <p>Transfers where there are recognisable delays associated with a given Transfer that is outwith the control of the reporting party.</p> <p>Examples include:</p> <ul style="list-style-type: none"> <li>• Additional Checks for Safeguarded Pension Benefits;</li> <li>• Delays associated with Trustee Authorisation.</li> </ul> |
| <b>Customer</b>             | The Customer is the End Client and/or their Adviser.                                                                                                                                                                                                                                                                                |
| <b>Electronic Transfers</b> | Electronic transfers are defined as transfers initiated electronically using an electronic messaging set (not, for example by email) at a portfolio level or asset manager transfer instructions received electronically. (e.g. Actuate, Altus, Calastone, Origo or Allfunds Bank).                                                 |
| <b>Manual Transfers</b>     | This a Transfer that is requested by means of a Paper or online Application Form not submitted using an electronic messaging set.                                                                                                                                                                                                   |
| <b>Re-Registrations</b>     | This is a Transfer where the Funds or Assets are re-registered to be held by the AP rather than encashed, to prevent them being out of market for any time.                                                                                                                                                                         |

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## 5 APPENDIX B – EXCLUSIONS

### 5.1 OCCUPATIONAL PENSIONS

The principle being followed is that any DC scheme with a DB element (except a GAR) would be out of scope.

- DC scheme with a GMP underpin – this is nominally a mixed benefit scheme as there would always be a DB benefit and potentially a DC;
- DC scheme with an RST underpin – this is nominally a mixed benefit scheme as there would always be a DB benefit and potentially a DC;
- DC scheme with a defined benefit underpin – this will be a scheme rules underpin and is likely to be a hybrid scheme where the better of is provided, but it would depend on what the rules say;
- DC scheme with a top up – the scheme rules will determine the benefit but where the DC fund is not sufficient to provide benefits that are at least equal to the DB underpin then the benefit will be DB. If the DC fund is sufficient then it can be DC (but scheme rules will determine);
- DB scheme with DC AVCs – where the member wants to take a statutory transfer of only the DC AVCs.

For clarity, the following Products will remain in scope:

- DC scheme with a Guaranteed Annuity rate;
- DC scheme with a Guaranteed Investment return;
- DC scheme with no guaranteed or “safeguarded” benefits.

Transfers of large schemes which are treated as a Project distinct from the normal transfer process are not included within the scope.